

## VITA

### KIPLING D. WILLIAMS

FEBRUARY 2010

Birth date: December 24, 1953  
Place of Birth: Columbus, Ohio, USA  
Office Address: Department of Psychological Sciences  
Purdue University  
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#### EDUCATIONAL HISTORY:

Ph. D. The Ohio State University, 1981. Social Psychology  
Minors: Consumer Behavior, Statistics  
Dissertation: (advisor: B. Latané). *The effects of cohesiveness on social loafing in simulated word-processing pools.*

M.A. Ohio State University, 1977. Social Psychology  
Master's Thesis: (advisor: B. Latané). *The loss of control as a determinant of social loafing.*

B.S. (cum laude) University of Washington, 1975. Major: Psychology

#### EMPLOYMENT HISTORY:

2004-present Professor, Department of Psychological Sciences, Purdue University, West Lafayette, IN.  
2001-2004 Professor, Department of Psychology and Deputy Dean of Division of Linguistics and Psychology, Macquarie University, Sydney, Australia.  
1997-2000 Senior Lecturer-Assoc. Prof, University of New South Wales, Sydney, Australia.  
1995-1996 Visiting Professor of Psychology, University of Queensland, Brisbane, Australia.  
1989-1996 Associate Professor, Director of the Social Psychology Ph.D. program, University of Toledo, OH.  
1988-1989 Visiting Associate Professor, Purdue University, West Lafayette, IN.  
1986-1988 Visiting/Acting Associate Professor, and research associate to Claude Steele on ADAI Grant "A cognitive-behavioral etiology of alcoholism" at the University of Washington, Seattle, WA.  
1979-1987 Instructor through Associate Professor of Psychology (tenured, 1986), Drake University, Des Moines, IA.

**PROFESSIONAL SERVICE and EDITORIAL EXPERIENCE:**

Editor, *Social Influence*, 2008-present.

Associate Editor, *Journal of Experimental Social Psychology*, 2007-2008; *Personality and Social Psychology Bulletin*, 2004-2006, *Group Dynamics: Theory, Research, & Practice*, 1996-2001.

Editor for special issue of *Group Dynamics: Theory, Research, & Practice*, on "Groups and the Internet." (2002).

Editorial Board for: *Personality and Social Psychology Bulletin* (2003-present); *Journal of Personality and Social Psychology* (Interpersonal Relations & Group Processes), 1996-2001; *Group Processes and Intergroup Relations*, 1997-present), and *Basic and Applied Social Psychology*, 1992-1995.

Reviewer for: *Basic and Applied Social Psychology*, *British Journal of Social Psychology*, *Contemporary Psychology*, *Memory and Cognition*, *Journal of Applied Social Psychology*, *Journal of Experimental Social Psychology*, *Journal of Occupational and Organizational Psychology*, *Journal of Personality and Social Psychology* (*Attitudes & Social Cognition*, *Interpersonal Relations and Group Processes*), *Journal of Abnormal Psychology*, *Personality and Social Psychology Bulletin*, *Organizational Behavior and Human Decision Processes*, *Psychology, Public Policy, and Law*, *Psychological Review*, *Psychological Science*, Divisions 8 and 41, APA convention, National Science Foundation - Social & Developmental Psychology, McGraw-Hill, Dorsey Press, Allyn & Bacon, and Prentice-Hall.

President, Midwestern Psychological Association (MPA) 2006-2007; also, MPA Program Committee Member, 1985-1987; MPA Program Chairperson, 1987; MPA Convention Manager, 1992-1996; MPA Council Member, 2001-2003.

EAESP-SESP Small Groups Pre-Conference: Organizer of Sept. 1995, in Washington, D.C.

Co-convener, Sydney Symposia on Social Psychology: 1998-2004.

President, Society of Australasian Social Psychologists (SASP), 2003-2005;

Conference co-organizer, 2003 Annual SASP Conference.

SESP Executive Council Member, 2008-2011.

**PROFESSIONAL ORGANIZATION MEMBERSHIPS:**

Fellow, *American Psychological Association* (2004)

Fellow and Charter Member, *Association for Psychological Science* (2004)

Fellow, *Society for Personality and Social Psychology* (2004)

Fellow, *International Society for Research on Aggression* (2004)

Fellow, *Group Psychology and Group Psychotherapy, Division 49 of APA* (2007)

Member, Division 1 (APA, General Psychology), Division 41, (APA, Psychology and Law American Psychological Society); *Midwestern Psychological Association*; *Society for Experimental Social Psychology*; *Psi Chi*; *Society of Australasian Social Psychologists*, and *The Society for the Advancement of Social Psychology, Golden Key*.

Affiliate member, *European Association of Experimental Social Psychology* (June 2005 – present)

**RESEARCH CONSULTATION:**

Expert witness for U.S. Federal, State, and County trials in Arizona, Arkansas, California, Indiana, Iowa, Kentucky, Michigan, Minnesota, New Jersey, Ohio, Pennsylvania (civil); Rhode Island, Tennessee, Texas, Virginia, West Virginia and Washington. Testified on social and cognitive factors that influence eyewitness accuracy and confidence, effects of ostracism and the silent treatment, 1987 - present. Consultant for Psychology Exhibit at the Center for Science & Industry, Columbus and Toledo, OH, USA, 1995. Expert witness in NSW Supreme Court on effects of pre-trial publicity on potential juror bias; 1999. *Big Brother* (Television program, Australia), 2002.

**TEACHING EXPERIENCE:**

*Undergraduate.* Introductory (Elementary) Psychology, Social Psychology, Experimental Laboratory in Social Psychology, Personality Theories, Psychology of Groups, Advanced Social Psychology, Seminar in Deindividuation and Uniqueness, Psychology of Sex Differences, Developmental Social Psychology, and honors classes in Social Psychology in Film, Dynamics of Ostracism, and Classics in Social Psychology.

*Post-Graduate.* Seminar on Social Influence, Seminar in Group Processes, Advanced Social Psychology, Psychology and Law, Methods and Research Evaluation, Seminar in Attitude Change and Persuasion.

**GRANTS and AWARDS:**

- Awarded NSF Grant, “Ostracism and Aggression,” 2005-2009, \$430,185
- Awarded TESS (Time-sharing Experiments in the Social Sciences) proposal, with Stephanie Goodwin, for “Ostracism and Stigma,” 2005.
- Awarded ARC Discovery Grant on “Ostracism and Aggression,” 2004-2008, \$300,000.
- Awarded ARC Discovery Grant (with Neil Brewer and Lynne ForsterLee) on “The dynamics of witness confidence effects on juror judgments,” 2003-2004. \$138,000.
- Awarded Large Equipment Grant, Macquarie University, Virtual Reality Laboratory, 2003, \$70,700.
- Awarded Flinders University Small Grant (with Neil Brewer) on “Witness Confidence and Juror Decision Making,” 2002, \$15,238.
- Awarded Macquarie University New Staff Scheme Grant, “Developing a Virtual Reality Laboratory: A New Paradigm for further studies of Ostracism,” 2001-2002, \$20,000.
- Awarded ARC Large grant (A00103201) on project entitled, “Power and Consequence of Ostracism,” 2003, \$161,840.
- Awarded ARC Large grant (A10007248) on project entitled, “CyberOstracism: Effects of being ignored on the Internet,” 2000, \$41,203.
- Awarded ARC Small grant (with Lara Dolnik) on project entitled “The dissuasive tactic of stealing thunder,” 1999, \$12,000.
- Awarded ARC Small grant (with Ladd Wheeler) on project entitled “Testing the Visibility Dimension of Ostracism using an Event-Contingent Self-Recording Method,” 1999, \$10,000.
- Awarded Special Infrastructure Program (SIP) Grant to establish the Emotion and Cognitive Psychophysiology Laboratory (Chief PI: R. Richardson, with S. Andrews, R. Bryant, and P. Lovibond), 1998, \$225,000.
- Awarded ARC Large grant (A79800071) on project entitled, “Ostracism: The power of silence.” 1998-2000, \$145,000.
- Awarded ARC Small grant on project entitled, “The development of a world wide web experimental paradigm to investigate ostracism,” 1998, \$12,858.
- Principal Investigator on University Research Awards and Fellowship Program Grant (University of Toledo), “The Causes and Consequences of Social Ostracism,” 1994, \$6,950.
- Principal Investigator on University of Toledo Faculty Research Grant on “Human Reactions to Being Ignored by a Group,” 1993, \$500.
- Principal Investigator on University of Toledo FRAF grant on “Investigations Into Social Loafing and Social Compensation in Cohesive and Intimate Relationships,” 1990, \$6,151.
- Principal Investigator on Alcohol & Drug Abuse Institute Grant for research on “Alcohol and Sexual Harassment,” 1988, \$2,000.
- Winner of the 1987 American Society of Trial Consultant's “Research Prize” for paper entitled, “Stealing thunder: A preemptive strategy for persuasion and impression management” co-authored with Robert Croyle.
- Principal Investigator on Alcohol & Drug Abuse Institute Grant (65-0025) for research on “Alcohol and Persuasion,” 1987, \$3,807.
- Co-Project Director for NSF Grant for Psychology Microcomputer Laboratory at Drake University, 1985, \$53,044.
- Drake University Computer Assisted Instruction grant for developing the use of the Macintosh for Psych 2 (The Science of Psychology), 1984, \$1,000.

- Winner of the 1980 American Association for the Advancement of Science Socio-Psychological (AAAS) Prize for “Many hands make light the work: Social loafing as a social disease” with B. Latané and S. Harkins. Presented with \$1,000 in Toronto, Canada, 1982.
- Subcontract from an Office of Naval Research Grant “Increasing productivity through social structure,” with Latané and Harkins, 1980, \$18,000 of a \$250,000 grant.
- Faculty Development Program award on new course development with J. Rankin for course on “The Psychology of Sex Differences,” 1980, \$900.
- Drake University Faculty Development Grant for research on, “Effects of cohesiveness and identifiability on social loafing in word-processing pools,” 1979, \$999.
- Drake University Faculty Development Grant for “A cross-cultural investigation of social loafing in Japan,” 1981, \$1,000.

#### INVITED COLLOQUIA:

- 2009: Northeastern University Social Psychology Brownbag; Distinguished Visitor, Hong Kong University; Great Plains Undergraduate Psychology Conference, Stephen F. Davis Keynote Speaker, Kearny, NB.
- 2008: DePauw University; Syracuse University; University of Chicago Graduate School of Business; Miami University – 2 talks (Ohio); Purdue University Department of Economics; Keynote Speaker at the 6<sup>th</sup> Annual International Conference on Bullying in the Workplace, Montreal. Keynote Speaker at the International Society for Research on Aggression, Budapest; University of Alabama.
- 2007: University of Manitoba; University of Wisconsin-Parkside; The Citadel.
- 2006: University of Texas at Austin; University of Wyoming; Pittsburgh Psychoanalytic Society.
- 2005: Ohio State University; Michigan State University, University of Iowa; SPI (Social Psychologist of Indiana) speaker, Indiana University; University of Minnesota; Monmouth College (Illinois); ILLOWA (Undergraduate social psychology conference of Illinois and Iowa) Keynote speaker; University of Pittsburgh & Carnegie Mellon University; University of Michigan.
- 2004: Northwestern University; University of Chicago; Leiden University (The Netherlands); NSW Association of Crown Prosecutors (Sydney); James Cook University (Townsville, Australia).
- 2003: University of California—Davis; University of California—Irvine; Australian Association of Crown Prosecutors, Perth; APS Forensic College, Sydney; Keynote Speaker at the German Association of Social Psychology, Heidelberg; University of Amsterdam; University of Toledo; Stanford University, Flinders University.
- 2002: Georgia State University; Augusta State University; University of Arizona
- 2001: University of Illinois; University of California at Santa Barbara; Northeastern University, Macquarie University Department of Biology; University of Western Sydney.
- 2000: University of Sydney; Flinders University (2 talks); University of Melbourne; Newcastle University; Macquarie University
- 1999: University of New South Wales, Department of Commerce & Marketing
- 1998: University of Washington, Seattle; The Australian National University, Canberra.
- 1997: LaTrobe University; Melbourne, Victoria.
- 1996: Princeton University, Princeton, NJ; Illinois State University, Normal, IL; Macquarie University, Sydney, Australia; University of Melbourne, Australia; Charles Sturt University, Wagga Wagga, Australia; Victoria University of Wellington, New Zealand; University of Auckland, New Zealand.
- 1995: University of Queensland, Brisbane, Australia; Central Queensland University; Rockhampton, Australia.
- 1994: Northwestern University School of Law
- 1993: University of Utah; Northwestern University School of Law
- 1992: Miami University; Northwestern University School of Law; Hope College
- 1991: Michigan State University
- 1990: Howard University, Northeastern University
- 1989: Ohio State University
- 1988: Purdue University
- 1987: University of Washington, Seattle
- 1986: Central Washington University; University of Arkansas
- 1985: Southern Illinois University, Dept. of Psychology and School of Law

1984: Illinois State University  
1982: Notre Dame University  
1981: Georgia College

**WORKSHOPS and SEMINARS:**

Oct 2009: Masters of Science Course, "Social exclusion and acceptance," Vrije Universiteit, Amsterdam, NL  
Aug 2009: Context, Causes and Consequences of Conflict, Lorentz Center, Leiden, NL.  
<http://www.lorentzcenter.nl/lc/web/2009/343/program.php3?wsid=343>  
Dec 2008: Masters of Science Course, "Social exclusion and acceptance," Vrije Universiteit, Amsterdam, NL  
Nov 2007: Masters of Science Course, "Social exclusion and acceptance," Vrije Universiteit, Amsterdam, NL  
Sept 2006: Invited Speaker to the Pittsburgh Psychoanalytic Society and Institute Conference on Shame and Rejection, Pittsburgh, PA.  
June 2006: Invited participant in Round Table Discussion on Utility of Social Psychology Theory and Research for the Department of Homeland Security, Washington, DC.  
May 2006: Panelist, APA Academic Career Workshop: "Entering the Academic Marketplace: Advice from Experts," Chicago, IL.  
May 2006: Masters of Science Course, "Social exclusion and acceptance," Vrije Universiteit, Amsterdam, NL  
October 2005: Masters of Science Course, "Social exclusion and acceptance," Vrije Universiteit, Amsterdam, NL  
March 2005: Conference on Group Processes in Computer-Supported Interaction, Miami University, Oxford, OH.  
Feb 2004: The Power of Social Exclusion, Kurt Lewin Institute, Amsterdam, NL.  
May 2002: Virtual Reality Methods in Social Psychology (with James Blascovich and Andy Beall); sponsored by SASP-SPSP, and a \$20,000 grant from Macquarie University.  
April 2002: Negotiating the job market in academic social psychology. SASP Post-graduate Preconference, Adelaide. AU.  
April 2000: Using the Internet in social psychology research. SASP Post-graduate preconference, Fremantle, AU.  
April 1999: How to publish in social psychology journals. SASP Post-graduate preconference, Coolumb, AU.

**PhD STUDENTS:**

Sonja Faulkner University of Toledo, 1998  
Sherri Ondrus University of Toledo, 1997  
Lisa Zadro University of New South Wales, 2004  
Cassandra Govan Macquarie University, 2004  
Zhansheng Chen Purdue University, 2008

**INTERNATIONAL GRADUATE STUDENT MENTORSHIPS:**

Giullitta Anthony Vrije University (The Netherlands)  
Tobias P. Kern University of Heidelberg (Germany)  
Romy van der Lee Vrije University (The Netherlands)  
Johann Jacoby Institut für Wissensmedien (Germany)  
Paolo Riva University of Milano-Bicocca (Italy)

**PUBLICATIONS****BOOKS & MONOGRAPHS:**

Williams, K. D. (2001). *Ostracism: The power of silence*. NY: Guilford Press.

Hogg, M., Kelly, J. R., & Williams, K. D. (in preparation). *Group processes*. London: Sage Publications.

**EDITED BOOKS:**

Forgas, J. P., Kruglanski, A., & Williams, K. D. (Eds.) (in preparation). *Social conflict and aggression*. New York: Psychology Press.

Williams, K. D., Forgas, J. P., & von Hippel, W. (Eds.) (2005). *The social outcast: Ostracism, social exclusion, rejection, and bullying*. NY: Psychology Press.

Brewer, N., & Williams, K. D. (Eds.) (2005). *Psychology and law: An empirical perspective*. NY: Guilford Press.

Forgas, J. P., Williams, K. D., & Laham, S. M. (Eds.) (2004). *Social motivation: Conscious and unconscious processes*. NY: Cambridge University Press.

Forgas, J. P., Williams, K. D., & von Hippel, W. (Eds.) (2003). *Social judgments: Implicit and explicit processes*. London: Cambridge University Press.

Forgas, J. P., & Williams, K. D. (Eds.) (2002). *The social self: Cognitive, interpersonal and intergroup perspectives*. NY: The Psychology Press.

Forgas, J. P., & Williams, K. D. (Eds.) (2001). *Social influence: Direct and indirect process*. Philadelphia: The Psychology Press.

Forgas, J. P., Williams, K. D., & Wheeler, L. (Eds.) (2001). *The social mind: Cognitive and motivational aspects of interpersonal behavior*. London: Cambridge University Press.

**BOOK CHAPTERS:**

Wirth, J. H., Feldberg, F., Schouten, K., van den Hooff, B., & Williams, K. (in preparation). Using virtual game environments to study group behavior. In A. B. Hollingshead & M. S. Poole (Eds.), *Research methods for studying groups: A behind-the-scenes guide*. NY: Taylor & Francis/Routledge.

Wesselmann, E. D., & Williams, K. D. (in preparation). Ostracism and stages of coping. In C. N. DeWall (Ed.), *The Oxford handbook of social exclusion*. New York: Oxford Press.

Wesselmann, E. D., & Williams, K. D. (in preparation). Ostracism and aggression. In J. Forgas, A. Kruglanski, & K. D. Williams (Eds.), *Social conflict and aggression*. New York: Psychology Press.

Wesselmann, E. D., & Williams, K. D. (in press). Ostracism in Cyberspace: Being ignored and excluded on the Internet. In Birchmeier, Z., Dietz-Uhler, B, and Stasser, G. (Eds.), *Strategic Use of Technology*. New York: Cambridge.

Williams, K. D., Chen, Z., & Wegener, D. (in press). A need-threat analysis of persuasion. In J. Cooper, W. Crano, & J. P. Forgas (Eds.), *Attitudes and persuasion*. New York: The Psychology Press.

Chen, Z., Law, A. T., & Williams, K. D. (2010). The uncertainty of ostracism. In R. M. Arkin, K. C. Oleson, & P. J. Carroll (Eds.), *The uncertain self: A handbook of perspectives from social and personality psychology* (pp. 291-302). Mahwah, NJ: Lawrence Erlbaum Associates.

Williams, K. D., & Carter-Sowell, A. R. (2009). Marginalization through social ostracism: Effects of being ignored and excluded. In F. Butera & J. Levine (eds.), *Coping with minority status: Responses to exclusion and inclusion* (pp. 104-122). London: Cambridge University Press.

Williams, K. D., & Nida, S. A. (2009). Is ostracism worse than bullying? In M. Kern (Ed.), *Bullying, rejection, and peer victimization: A social cognitive neuroscience perspective* (pp. 279-296). New York: Springer.

Lustenberger, D. E., & Williams, K. W. (2009). Ostracism in organizations. In J. Greenberg and M. S. Edwards (Eds.), *Voice and silence in organizations* (pp. 245-274). Bingley, UK: Emerald.

Zadro, L., Arriaga, X. B., & Williams, K. D. (2008). Relational ostracism. In J. P. Forgas & J. Fitness (Eds.), *Social relationships: Cognitive, affective, and motivational processes* (pp. 305-320). NY: Psychology Press.

Spoor, J., & Williams, K. D. (2007). The evolution of an ostracism detection system. In J. P. Forgas, M. Haselton, & W. von Hippel (Eds.), *The evolution of the social mind: Evolutionary psychology and social cognition* (pp. 279-292). NY: Psychology Press.

Williams, K. D., & Zadro, L. (2005). Ostracism: The indiscriminate early detection system. In K. D. Williams, J. P. Forgas, & W. von Hippel (Eds.) *The social outcast: Ostracism, social exclusion, rejection, and bullying* (pp. 19-34). NY: Psychology Press.

Williams, K. D., Forgas, J. P., von Hippel, W., & Zadro, L. (2005). The social outcast: An overview. In K. D. Williams, J. P. Forgas, & W. von Hippel (Eds.), *The social outcast: Ostracism, social exclusion, rejection, and bullying* (pp. 1-16). NY: Psychology Press.

Williams, K. D., & Jones, A. (2005). Trial strategy and tactics. In N. Brewer & K. D. Williams (Eds.), *Psychology and law: An empirical perspective* (pp. 276-321). NY: Guilford Press.

Forgas, J. P., Williams, K. D., & Laham, S. M. (2004). Social motivation: Introduction and overview. In J. P. Forgas, K. D. Williams, & S. M. Laham (Eds.), *Social motivation: Conscious and unconscious processes* (pp. 1-20). NY: Cambridge University Press.

Warburton, W. A., & Williams, K. D. (2005). Ostracism: When competing motivations collide. In J. P. Forgas, K. D. Williams, & S. M. Laham (Eds.), *Social motivation: Conscious and unconscious processes* (pp. 294-313). NY: Cambridge University Press.

Case, T. I., & Williams, K. D. (2004). Ostracism: A metaphor for death. In J. Greenberg, S. L. Koole, & T. Pyszczynski (Eds.), *Handbook of experimental existential psychology* (pp. 336-351). NY: Guilford Press.

Williams, K. D., & Govan, C. L. (2004). Reacting to ostracism: Retaliation or reconciliation? In D. Abrams, J. Marques, & M. Hogg. (Eds.). *The social psychology of inclusion and exclusion* (pp. 47-62). Philadelphia: The Psychology Press.

Williams, K. D., Harkins, S. G., & Karau, S. J. (2003). Social performance. In M. A. Hogg & J. Cooper (Eds.). *Handbook of social psychology* (pp. 328-346). London: Sage Publications.

Williams, K. D., Case, T. I., & Govan, C. L. (2003). Impact of ostracism on social judgments and decisions. In J. P. Forgas, K. D. Williams, & W. von Hippel (Eds.), *Social judgments: Implicit and explicit processes* (pp. 325-342). London: Cambridge University Press.

Forgas, J. P., Williams, K. D., & von Hippel, W. (2003). Responding to the social world: Explicit and implicit processes in social judgments. In J. P. Forgas, K. D. Williams, & W. von Hippel (Eds.), *Social judgments: Implicit and explicit processes* (pp. 1-20). London: Cambridge University Press.

Forgas, J. P., & Williams, K. D. (2002). The social self: Introduction and overview. In J. P. Forgas & K. D. Williams (Eds.), *The social self: Cognitive, interpersonal, and intergroup perspectives* (pp. 1-20). New York: The Psychology Press.

Forgas, J. P., & Williams, K. D. (2001). Social influence: Introduction and overview. In J. Forgas & K. Williams (Eds.), *Social influence processes: Direct and indirect influences* (pp. 3-24). New York: The Psychology Press.

Forgas, J. P., Williams, K. D., & Wheeler, L. (2001). The social mind. In J. Forgas, K. Williams, & L. Wheeler (Eds.), *The social mind: Cognitive and motivational aspects of interpersonal behavior*. New York: Cambridge University Press.

Williams, K. D., & Dolnik, L. (2001). Revealing the worst first: Stealing thunder as a social influence strategy. In J. Forgas & K. D. Williams (Eds.), *Social influence processes: Direct and indirect influences* (pp. 213-231). New York: The Psychology Press. [also appearing in V. Hale Starr interviewing Kipling D. Williams and Lara Dolnik “Trial strategy—‘Stealing Thunder’: When it works and when it doesn’t”, in *The Trial Lawyer*, 23 (6), November-December, 425-429.]

Williams, K. D., Wheeler, L., & Harvey, J. (2001). Inside the social mind of the ostracizer. In J. Forgas, K. Williams, & L. Wheeler (Eds.), *The social mind: Cognitive and motivational aspects of interpersonal behavior* (pp. 294- 320). New York: Cambridge University Press.

Williams, K. D., & Zadro, L. (2001). Ostracism: On being ignored, excluded and rejected. In M. R. Leary (Ed.), *Interpersonal rejection* (pp. 21-53). New York: Oxford University Press.

Karau, S. J., & Williams, K. D. (2001). Understanding individual motivation in groups: The Collective Effort Model. In M. E. Turner (Ed.), *Groups at work: Theory and research* (pp. 113-141). Mahwah, NJ: Erlbaum.

Giaquinto, A., Edwardson, M., Williams, K., & Wheeler, L. (1999). The dimensions of attractiveness in womens' magazines: How different attractiveness types position your brand. In R. Speetzen (Ed). *Strategic publishing: Looking to the future*. Amsterdam, The Netherlands: ESOMAR/FIPP Publishing Conference.

Williams, K.D. (1997). Social ostracism. In R. M. Kowalski (Ed.), *Aversive interpersonal behaviors* (pp. 133-170). New York: Plenum.

Williams, K. D., Jackson, J. M., & Karau, S. J. (1995). Collective hedonism: A social loafing analysis of social dilemmas. In D. A. Schroeder (Ed.), *Social dilemmas: Perspectives on individuals and groups*, (pp. 117-142). New York: Praeger Press.

Williams, K. D., & Loftus, E. F. (1994). Eyewitness testimony. In V. Ramachandran (Ed.), *Encyclopedia of Human Behavior*, NY: Academic Press.

Williams, K. D., Karau, S. J., & Bourgeois, M. J. (1993). Working on collective tasks: Social loafing and social compensation (pp. 130-148). In M. Hogg & D. Abrams (Eds.), *Group motivation: Social psychological perspectives*. Herts, England: Harvester-Wheatsheaf.

Williams, K. D., Loftus, E. F., & Deffenbacher, K. A. (1991). Eyewitness evidence and testimony (pp. 141-166). In D. K. Kagehiro & W. S. Laufer (Eds.), *The Handbook of Psychology and Law*. New York: Springer-Verlag.



Williams, K. B., & Williams, K. D. (1983). A social impact perspective on the social inhibition of help seeking. In B. M. DePaulo, A. Nadler, & J. D. Fisher (Eds.), *New directions in helping, Vol. 2: Help-seeking*. NY: Academic Press.

#### JOURNAL ARTICLES:

Goodwin, S. A., Williams, K. D., & Carter-Sowell, A. R. (in press). The psychological sting of stigma: The costs of attributing ostracism to racism. *Journal of Experimental Social Psychology*.

Williams, K. D. (in press). Dyads can be groups (and often are). *Small Group Research*.

Wesselmann, E. D., & Williams, K. D. (in press). The potential balm of religion and spirituality for recovering from ostracism. *Journal of Management, Spirituality, and Religion*, 7, 29-45.

Carter-Sowell, A. R., Wesselmann, E. D., Wirth, J. H., Law, A. T., Williams, K. D., Chen, Z., Kosasih, M. W., & van der Lee, R. (in press). Strides for belonging trump strides for superiority: Effects of being ostracized for being superior or inferior to the others. *Journal of Individual Psychology*.

DeWall, C. N., Twenge, J. M., Bushman, B. J., Im, C., & Williams, K. D. (in press). A little acceptance goes a long way: Applying social impact theory to the rejection-aggression link. *Social Psychological and Personality Science*.

Wirth, J., Sacco, D. F., Hugenberg, K., & Williams, K. D. (in press). Eye gaze as relational evaluation: Averted eye gaze leads to feelings of ostracism and relational devaluation. *Personality and Social Psychology Bulletin*.

Jamieson, J., Harkins, S. G., & Williams, K. D. (in press). Need-threat can motivate performance after ostracism. *Personality and Social Psychology Bulletin*.

Wesselmann, E. D., Bagg, D., & Williams, K. D. (in press). "I feel your pain": The effects of observing ostracism on the ostracism detection system. *Journal of Experimental Social Psychology*.

Sebastian, C., Viding, E., Williams, K. D., & Blakemore, S. J. (in press). Social brain development and the affective consequences of ostracism in adolescence. *Brain & Cognition*.

Williams, K. D. (2009). Ostracism: A temporal need-threat model. In M. Zanna (Ed.), *Advances in Experimental Social Psychology*, 41, (pp. 279-314). NY: Academic Press.

Jones, E. E., Carter-Sowell, A. R., Kelly, J. R., & Williams, K. D. (2009). What you don't know can hurt: Effects of being out of the loop. *Group Processes and Intergroup Relations*, 12, 157-174.

Wirth, J. H., & Williams, K. D. (2009). "They don't like our kind": Consequences of being ostracized while possessing a group membership. *Group Processes and Intergroup Relations*, 12, 111-127.

Carter-Sowell, A. R., Chen, Z., & Williams, K. D. (2008). Ostracism increases social susceptibility. *Social Influence*, 3, 143-153.

Williams, K. D. (2008). Ostracism: Effects of being ignored and excluded. *International Journal of Psychology*, 43, 398.

Chen, Z., Williams, K. D., Fitness, J., & Newton, N. (2008). When hurt won't heal: Exploring the capacity to relieve social and physical pain. *Psychological Science*, 19, 789-795.

- Oaten, M. R., Williams, K. D., Jones, A., & Zadro, L. (2008). The effects of ostracism on self-regulation in the socially anxious. *Journal of Social and Clinical Psychology, 27*, 471-504.
- Jones, E. E., Williams, K. D., & Brewer, N. (2008). "I had a confidence epiphany!": Obstacles to combating post-identification confidence inflation. *Law and Human Behavior, 32*, 164-176.
- Williams, K. D. (2007). Ostracism: The kiss of social death. *Compass: Social and Personality Psychology, 1*, 236-247.
- Williams, K. D., & Eisenberger, N. I. (2007). The pain of social ostracism. *Interpersonal Acceptance, 1* (2), 2-3.
- Gonsalkorale, K., & Williams, K. D. (2007). The KKK won't let me play: Ostracism even by a despised outgroup hurts. *European Journal of Social Psychology, 37*, 1176-1185.
- Williams, K. D. (2007). Ostracism. *Annual Review of Psychology, 58*, 425-452.
- Knack, J. M., Chen, Z., Williams, K. D., & Jensen-Campbell, L. A. (2006). Opportunities and challenges for studying disaster survivors. *Analyses of Social Issues and Public Policy, 6*, 175-189.
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## ENCYCLOPEDIA ENTRIES

Williams, K. D., & Carter-Sowell, A. R. (2010). Ostracism. In J. M. Levine & M. A. Hogg (Eds.), *Encyclopedia of group processes and intergroup relations*. Thousand Oaks, CA: Sage Publications.

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Williams, K. D., Chen, Z., & Wesselmann, E. D. (2007). Social compensation. In R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 2, pp. 889-891). Thousand Oaks, CA: Sage.

Williams, K. D., & Law, A. T. (2007). Bystander effect. R. Baumeister & K. D. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 1, pp. 132-134). Thousand Oaks, CA: Sage.

Williams, K. D., Wesselmann, E. D., & Chen, Z. (2007). Social exclusion. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of social psychology* (Vol. 2, pp. 896-897). Thousand Oaks, CA: Sage..

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## CONVENTION PRESENTATIONS:

Law, A., & Williams, K. D. (2009, May). “Minimal World”: Conditions necessary for detection and influence of ostracism. Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.

Law, A., Lehmilller, J. J., & Williams, K. D. (2009, April). *Disclosing HIV+ status and relationship initiation: Can stealing thunder help?* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.

Wirth, J. H., & Lynam, D. R., & Williams, K. D. (2009, April). *Cluster A personality*

- Wirth, J. H., & Lynam, D. R., & Williams, K. D. (2009, April). *The ostracized psychopath: Immune or incensed?* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Wirth, J. H., & Lynam, D. R., & Williams, K. D. (2009, April). *Cluster A personality disorders moderate ostracism's immediate negative impact.* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Carter-Sowell, A. R., Chen, Z., & Williams, K. D. (2009, April). *Loneliness influences detection of other's ostracism experiences.* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Chen, Z., & Williams, K. D. (2009, April). *Imagining future physical pain is not so distressing, but social pain is.* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Nida, S. A., Twyman, K. A., Saylor, C. F., & Williams, K. D. (2009, April). *Ostracism, depression, and adjustment in children and adolescents.* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Wesselmann, E. D., Wirth, J. H., Pryor, J. B., Reeder, G. D. (2009, April). *Observing ostracism in our group: With whom do we side?* Presented at the 81<sup>st</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Law, A. T., & Williams, K. D. (2009, February). *Stealing thunder from STDs: A technique to increase dating potential for HIV+ gay men.* Poster to be presented at the Annual Meeting of the Society of Personality and Social Psychology, Tampa, FL.
- Williams, K. D. (2008, July). *Ostracism: Effects of being ignored and excluded.* Presented at the XXIX International Congress of Psychology, Berlin.
- Williams, K. D. (2008, July). *Ostracism and aggression.* Invited keynote address for the International Society for Research on Aggression, Budapest.
- Williams, K. D. (2008, July). *Ostracism: Effects of being excluded and ignored.* Presented at the 2<sup>nd</sup> annual International Society for Research on Acceptance and Rejection, Crete.
- Wirth, J. H., Sacco, D., Hugenberg, K., Chen, Z., & Williams, K. D. (2008, May). *Ostracism goggles: How the ostracized perceive social information.* Presented at the 80<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Chen, Z., & Williams, K. D. (2008, May). *Partial ostracism: The velvet hammer.* Presented at the 80<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Jones, E. E., Carter-Sowell, A. R., Kelly, J. R., & Williams, K. D. (2008, May). *What you don't know can hurt...sometimes.* Presented at the 80<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Wesselmann, E. D., Wirth, J. H., & Williams, K. D. (2008, May). *When do we ostracize? Ostracizing burdensome group members.* Presented at the 80<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Carter-Sowell, A. R., Gonsalkorale, K., Sloan, L. R., & Williams, K. D. (2008, May). *KKK won't let Tyrone play: Outcomes of ostracism over time.* Presented at the 80<sup>th</sup> annual meeting of the Midwestern Psychological Association, Chicago.
- Williams, K. D. (2008, February). *Pain and the various behavioral paths that flow from ostracism.* SPSP Group Processes and Intergroup Relations Pre-conference. Albuquerque, NM.
- Williams, K. D. (2008, February). *Ostracism.* Closing plenary address for the SPSP Teaching Pre-conference. Albuquerque, NM.
- Wirth, J. H., Wesselmann, E. D., Williams, K. D., & Mroczek, D. K. (2008, February). *A time-line of affective decline during an ostracism experience.* Presentation at the annual meeting for the Society of Personality and Social Psychologists, Albuquerque, NM.
- Carter-Sowell, A. R., Goodwin, S. A., & Williams, K. D. (2008, February). *Et tu brute? Responses to and recovery from race-based ostracism.* Presentation at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
- Gonsalkorale, K., Carter-Sowell, A. R., Sloan, L. R., & Williams, K. D. (2008, February). *The KKK won't let Tyrone play; but inclusion hurts too.* Presentation at the annual meeting of the Society for Personality and Social Psychology. Albuquerque, NM.
- Wesselmann, E. D., Wirth, J. H., & Williams, K. D. (2008, February). *When we ostracize: When an individual is a burden to the group.* Presentation at the annual meeting for the Society of Personality and Social Psychologists, Albuquerque, NM.
- Law, A. T., & Williams, K. D. (2007, January). *Effects of mental visualization and degraded presentation on detection and influence of ostracism.* Poster presented at the Annual Meeting of the Society of Personality and Social Psychology, Memphis, TN.
- Carter-Sowell, A. R., Williams, K. D., van Beest I., & van Dijk, E. (2007, May). *Groups ostracizing groups: The effects of having a co-target.* Presentation at the annual meeting of the Midwestern Psychological Association. Chicago, IL.
- Goodwin, S. A., Williams, K. D., & Carter-Sowell, A. R. (2007, May). *Reflexive and reflective responses to race-based ostracism in African Americans.* Presentation at the annual meeting of the Midwestern Psychological Association. Chicago, IL.
- Carter-Sowell, A. R., & Williams, K. D. (2007, April). *Groups ostracizing groups: Threatened needs protection and increased acts of aggression.* Presentation at the Biannual Meeting of Social Psychologists of Indiana (SPI). West Lafayette, IN.
- Carter-Sowell, A. R., Jones, E. E., Kelly, J. R., & Williams, K. D. (2007, February). *Out of the loop: When water cooler chatter matters.* Presentation at the annual Purdue University Sigma Xi Graduate Student Research Poster Competition. West Lafayette, IN.
- Carter-Sowell, A. R., Jones, E. E., Kelly, J. R., & Williams, K. D. (2007, January). *Out of the loop: When individuals are ostracized from job relevant information.* Presentation at the annual meeting of the Society for Personality and Social Psychology. Memphis, TN.
- Nida, S. A., Muckenfuss, A. R., Turner, D. M., & Williams, K. D. (2007, May). *Time-out: A comprehensive review of the literature.* Paper presented at the meeting of the Midwestern Psychological Association, Chicago.
- Turner, D. M., Nida, S. A., & Williams, K. D. (2007, February). *Time-out: A review of the psychological literature.* Paper presented at the meeting of the Southeastern Psychological Association, New Orleans.

- Oaten, M., Williams, K. D., Jones, A., & Zadro, L. (2007). *The persistence of regulatory impairment in ostracized social anxious people*. Presented at the Society for Personality and Social Psychology, Memphis, TN.
- Williams, K. D., & Law, A. T. (2006, October). *Searching for the minimal conditions to detect ostracism*. Paper presented at the annual meeting of the Society for Experimental Social Psychology, Philadelphia, PA.
- Williams, K. D., & Kelly, J. R. (2006, August). *Ostracism: The silent ceiling*. Presented at the International Society for Research on Emotion, Atlanta, GA.
- Wesselmann, E. D., Williams, K. D., & Pickett, C. (2006, June). *Some like it hot: Does social rejection following a friendly interaction imply a broken sociometer?* Presented at the XVII Meeting of the International Society for Research on Aggression, Minneapolis, MN.
- Carter-Sowell, A. R. & Williams, K. D. (2006, June). *Are groups who are ostracized more aggressive than individuals who are ostracized?*. Presented at the XVII Meeting of the International Society for Research on Aggression, Minneapolis, MN.
- Schaafsma, J., & Williams, K. D. (2006, June). *Ostracism and Ethnic Group Membership*. Presented at the XVII Meeting of the International Society for Research on Aggression, Minneapolis, MN.
- Williams, K. D., Carter-Sowell, A. R. & Wesselmann, E. (2006, June). *The loss of control: An important link in the ostracism-aggression chain*. Presented at the XVII Meeting of the International Society for Research on Aggression, Minneapolis, MN.
- Williams, K. D., Carter-Sowell, A. R. & Wesselmann, E. (2006, June). *The loss of control: An important link in the ostracism-aggression chain*. Presented at the XVII Meeting of the International Society for Research on Aggression, Minneapolis, MN.
- Jones, E. E., Williams, K. D., & Brewer, N. (2006, May). *Juror judgments concerning witness confidence inflation*. Presented at the Midwestern Psychological Association, Chicago.
- Chen, Z., Kern, T. P., & Williams, K. D. (2006, May). *Is ostracism a metaphor for death? Worldview defense following ostracism*. Presented at the Midwestern Psychological Association, Chicago.
- Carter-Sowell, A. R., Holmes, K., Sloan, L. R., & Williams, K. D. (2006, June). *Group based ostracism: Affect, attributions, attitude, and aggression*. Presentation at the annual meeting of the Black Graduate Conference in Psychology. West Lafayette, IN.
- Carter-Sowell, A. R., Chen, Z., & Williams, K. D. (2006, May). *Loneliness and social monitoring in social interactions*. Presented at the Midwestern Psychological Association, Chicago.
- Wellman, J. A., Oberleitner, D., Geers, A. L., Williams, K. D., & Noel, S. (2006, January). *The ugly and beautiful faces of ostracism*. Presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Oberleitner, D., Wellman, J. A., Williams, K. D., Geers, A. L., & Noel, S. (2006, January). *I'm better than that: Self-esteem boost as a moderator of ostracism's threat to fundamental needs and increases in negative mood*. Presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Zadro, L., Richardson, R., & Williams, K. D. (2006, January). *The antecedents of interpersonal ostracism: Do individual differences predict propensity to be a target or source of the silent treatment?* Presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Williams, K. D., Carter, A. R., & Zadro, L. (2006, January). *Ostracism and group membership and its relation to anti-social responses*. Presented at the 7th annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Williams, K. D. (2005, October). *Control moderates the ostracism-aggression link*. Presented at the Society of Experimental Social Psychology, San Diego, CA.
- Williams, K. D. (2005, June). *The consequences of being ignored and excluded*. Presented at the European Association of Experimental Social Psychology. Würzburg, Germany.
- Williams, K. D. (2005, May). *The power of ostracism: Indiscriminate pain followed by discriminate coping*. Invited talk at the Midwestern Psychological Association, Chicago.
- Carter, A. R., & Williams, K. D. (2005, May). *Effects of ostracism on social susceptibility*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D. (2005, January). *The three stages: Reactions to ostracism*. Presented in the "Coping with Ostracism and Social Rejection" symposium at the Society for Personality and Social Psychology, New Orleans.
- Williams, K. D., & Fitness, J. (2004, October). *Social and physical pain: Similarities and differences*. Presented at the Society for Experimental Social Psychology, Ft. Worth, TX.
- Williams, K. D. (2004, September). *Ostracism is aggression; ostracism can cause aggression*. Presented at the Symposium "Direct and Indirect Aggression" at the XVI World Meeting of the International Society for Research on Aggression, Santorini, Greece.
- Williams, K. D., & Gonsalkorale, K. (2004, April). *The KKK won't let me play: Ostracism by despised outgroups still hurts*. Presented at the 76<sup>th</sup> Annual Midwestern Psychological Association conference, Chicago, IL.
- Williams, K. D. (2004, January). *Ostracism's immediate and powerful impact*. Presented at the Making Minds conference of the Max Planck Institute, Irsee, Germany.
- Zadro, L., Williams, K. D., Govan, C. L., & Warburton, W. A. (2004, January). *Social ostracism: Threats to four motives can lead to either pro- or anti-social reactions*. Presented at the Groups Pre-conference, Society for Personality and Social Psychology, Austin, TX.
- Nezlek, J., Wheeler, L., Williams, K., & Govan, C. (2004, January). *Ostracism in everyday life*. Presented at the Society for Personality and Social Psychology, Austin, TX.
- Govan, C. L. & Williams, K. D. (2004, January). *Stimulus items influence the IAT by driving re-definition of the category labels*. Presented at the Society for Personality and Social Psychology, Austin, Texas.

- Gonsalekorale, K., & Williams, K. D. (2003, September). Ostracism by different kinds of outgroups. Presented at the Brisbane Social Identity Conference, Brisbane, Australia.
- Warburton, W. A., & Williams, K. D. (2003, May). *Ostracism plus control deprivation leads to aggression*. Presented at the Midwestern Psychological Association, Chicago.
- Govan, C. L., & Williams, K. D. (2003, April). *What's really going on in the IAT?* Presented at the Society for Australasian Social Psychologists, Sydney, Australia.
- Williams, K. D. (2003, April). *Ostracism overwhelms other behaviour-governing factors*. Presented at the Society for Australasian Social Psychologists, Sydney, Australia.
- Smith, A., & Williams, K. D. (2003, April). *SMS ostracism*. Presented at the Society for Australasian Social Psychologists, Sydney, Australia.
- Williams, K. D., Govan, C. L., Case, T. I., & Warburton, W. A. (2003, February). *When does ostracism lead to aggression?* Invited participant on symposium entitled, "Rejection makes me feel bad, but also mad, sad, or had? Varieties of response to ostracism, exclusion, and negativity, Society of Personality and Social Psychology, Universal City, CA.
- Williams, K. D., Govan, C. L., & Case, T. I. (2002, October). *Trial strategies*. Presented at the Society of Experimental Social Psychology, Columbus, Ohio.
- Govan, C. L., Case, T. I., & Williams, K. D. (2002, April). *Implicit and explicit responses to ostracism: Social judgment of Aboriginal and White Australians*. Presented at the 31<sup>st</sup> Annual meeting of the Society of Australasian Social Psychologists, Adelaide, South Australia.
- Williams, K. D., Case, T., & Govan, C. (2002, May). Effects of social ostracism on sources and targets. Presented at the 74<sup>th</sup> Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Govan, C. L., & Williams, K. D. (2002, May). The effects of biased judges' summaries on mock juror verdicts. Presented at the 74<sup>th</sup> Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Williams, K. D. (2002, June). *Ostracism: The most extreme form of intra-group differentiation*. Invited paper, Small Conference on Intragroup Differentiation, Porto, Portugal.
- Williams, K. D., & Govan, C. L. (2002, February). *Fight prejudice with prejudice? IAT results suggest re-categorization may eliminate white-pleasant associations*. Presented at Society of Personality and Social Psychology, Savannah, Georgia.
- Williams, K. D. (2001, May). *Effects of ostracism on attempts to change inclusionary status*. Presented at the 73<sup>rd</sup> Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Zadro, L., Barker, G. L., Richardson, R., & Williams, K. D. (2001, May). *Physiological impact of ostracism: Challenge and threat*. Presented at the 73<sup>rd</sup> Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Dolnik, L., & Williams, K. D. (2001, February). *How to undo the effects of stealing thunder in the courtroom*. Presented at the 1<sup>st</sup> International Conference on Forensic Psychology, Sydney, Australia.
- Powell, A., & Williams, K. D. (2001, February). *The effects of living in a bicultural family on the other-race effect in eyewitness identification*. Presented at the 1<sup>st</sup> International Conference on Forensic Psychology, Sydney, Australia.
- Koletti, C., & Williams, K. D. (2001, February). *The effects of trial heinousness and victim's reputation on mock juror verdicts*. Presented at the 1<sup>st</sup> International Conference on Forensic Psychology, Sydney, Australia.
- Govan, C., & Williams, K. D. (2001, February). *The biasing effects of judges' summaries on verdicts*. Presented at the 1<sup>st</sup> International Conference on Forensic Psychology, Sydney, Australia.
- Williams, K. D., Edwardson, M., Govan, C., & Wheeler, L. (2001, February). *Measuring consumer involvement with the IAT*. Presented at the Society for Consumer Psychology, Scottsdale, AZ.
- Govan, C., Williams, K. D., Wheeler, L., & Edwardson, M. (2001, February). *Implicit association test (IAT) as a measure of consumer involvement*. Presented at the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Zadro, L., & Williams, K. D. (2001, February). *Effects of short-term ostracism on sources and targets*. Presented at the Annual Meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Williams, K. D., & Karau, S. J. (2000, November). *Trust, social loafing, and social compensation*. Presented at the International Conference on Trust in the Workplace, Newcastle, Australia.
- Williams, K. D. (2000, October). *Reactions to ostracism: Redemption or renunciation?* Invited talk at the Symposium on Inclusion and Exclusion, Society for Experimental Social Psychology, Atlanta.
- Zadro, L., & Williams, K. D. (2000, June). *Ostracism in close relationships*. Presented at the joint ICCRP-IRPR conference on close relationships, Brisbane.
- Lewis, S., Paxinos, G., & Williams, K. D. (2000, June). *Life-long incidence of romantic love*. Presented at the joint ICCRP-IRPR conference on close relationships, Brisbane.
- White, P. H., & Williams, K. D. (2000, May). *Limitations of stealing thunder as a persuasive technique*. Presented at the 72nd Annual Meeting of the Midwestern Psychological Association.
- Williams, K. D., & Dolnik, L. (2000, May). *Stealing thunder in a simulated Australian courtroom context: It works without spin*. Presented at the 72nd Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Williams, K. D. (2000, April). *The ambiguity of ostracism: A threat and a haven*. Presented at the Society for Australasian Social Psychology, Fremantle.
- Govan, C., Williams, K. D., Wheeler, L., & Edwardson, M. (2000, April). *Using the Implicit Association Test to measure consumer involvement*. Presented at the Society for Australasian Social Psychology, Fremantle.
- Dolnik, L., & Williams, K. D. (2000, April). *The dissuasive tactic of stealing thunder*. Presented at the Society for Australasian Social Psychology, Fremantle.
- Powell, A., & Williams, K. D. (2000, April). *The other-race effect in eyewitness testimony: Evidence supporting two explanations for the effect*. Presented at the Society for Australasian Social Psychology, Fremantle.



- Chew, J., & Williams, K. D. (2000, April). *The effectiveness of crime heinousness on juror decision making: A case of jury vilification*. Presented at the Society for Australasian Social Psychology, Fremantle.
- Williams, K. D., & Dolnik, L. (2000, March). *The social influence of stealing thunder*. Presented at the 3<sup>rd</sup> annual Sydney Symposium on Social Psychology, Coogee, Australia.
- Dolnik, L., & Williams, K. D. (2000, February). The effects of stealing thunder in an Australian courtroom context. Abstract from Conference Proceedings "*Ler Congrès Internacional de Doctorants des en Psicologia Social*" Barscelona, Spain.
- Zadro, L., Walker, P., Williams, K., & Richardson, R. (2000, February). *The psychophysiological effects of being ostracized*. Presented at the 10<sup>th</sup> World Congress of Psychophysiology, Sydney.
- Williams, K. D. (2000, January). *Studies on virtual ostracism*. Presented at the 10<sup>th</sup> Annual Winter Social Psychology Conference, Park City, Utah.
- Giaquinto, A., Edwardson, M., Wheeler, L., & Williams, K. (1999, October). *The dimensions of attractiveness in women's magazines: How different attractiveness types position your brand*. Presented at the ESOMAR/FIPP Publishing Conference, Milan, Italy.
- Williams, K. D., Cheung, C. K. T., & Choi, W. (1999, September). *Being ignored over the Internet: Perceptual, emotional, and behavioral consequences*. Presented at the Australian Psychological Society, Hobart, Tasmania.
- Faulkner, S. J., & Williams, K. D. (1999, April). *After the whistle is blown: The aversive impact of ostracism*. Presented at the 71st Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Williams, K. D., & Zadro, L. (1999, April). *Forty years of solitude: Effects of long-term use of the silent treatment*. Presented at the 71st Annual Meeting of the Midwestern Psychological Association, Chicago, Illinois.
- Zadro, L., & Williams, K. D. (1999, April). *Long-term effects of giving or receiving the silent treatment*. Presented at the Society for Australasian Social Psychology, Coolum.
- McInnis, S., & Williams, K. D. (1999, April). *Social ostracism and the temporary worker*. Presented at the Society for Australasian Social Psychology, Coolum.
- Williams, K. D., & Wheeler, L. (1999, March). *Ostracism and the social mind: The Sydney Ostracism Record*. Presented at the 2<sup>nd</sup> annual Sydney Symposium on Social Psychology, Coogee, Australia.
- Choi, W., & Williams, K. D. (1999, April). *Effects of cyberostracism and group membership on conformity*. Presented at the Society for Australasian Social Psychology, Coolum.
- Williams, K. D., Cheung, C., & Choi, W. (1998, October). *Investigations into CyberOstracism*. Presented at the symposium on "Social Psychology on the Web," at the Society for Experimental Social Psychology, Lexington, KY.
- Ondrus, S. A., & Williams, K. (1998, July). *Effects of stealing thunder by a politician on newspaper coverage of political scandal*. Presented at the 21<sup>st</sup> Annual meeting of the International Society of Political Psychology, Montreal, CA.
- White, P. H., & Williams, K. (1998, August). *Does stealing thunder always work? Black candidates beware!* To be presented at the 106<sup>th</sup> Meeting of American Psychological Association, San Francisco.
- Zadro, L., & Williams, K. D. (1998, April). *Riding the 'O' Train: A role-play exercise to examine social ostracism*. Presented in the "Symposium on Social Psychology on the Web" at Society for Australasian Social Psychology, Christchurch, NZ.
- Walton, C., & Williams, K. D. (1998, April). *The Scarlet Letter or The Story of 'O': Five days of ostracism*. Presented in the "Symposium on Social Psychology on the Web" at Society for Australasian Social Psychology, Christchurch, NZ.
- Williams, K. D., & Croker, V. (1998, April). *Confronting the ostracisers: Virtual courage on the Internet*. Presented in the symposium on "Identifiability and anonymity" at Society for Australasian Social Psychology, Christchurch, NZ.
- Martin, J., & Williams, K. D. (1998, April). *Loss of control as an explanation for social loafing*. Presented at Society for Australasian Social Psychology, Christchurch, NZ.
- Lawson Williams, H., & Williams, K. D. (1998, April). *Effects of social ostracism on desire for control*. Presented at Society for Australasian Social Psychology, Christchurch, NZ.
- Ezrakhovich, A., Kerr, A., Cheung, S., Elliot, K., Jerrems, A., & Williams, K. D. (1998, April). *Effects of causal clarity of ostracism on individual performance in groups*. Presented in the symposium on "Social Psychology on the Web" at Society for Australasian Social Psychology, Christchurch, NZ.
- Williams, K. D., & Cheung, C. (1998, April). *CyberOstracism: Being ignored in CyberSpace*. Presented in the symposium on "Social Psychology on the Web" at Society for Australasian Social Psychology, Christchurch, NZ.
- Grahe, J. E., Shore, W. J., & Williams, K. D. (1997, May). *Perceptions of the behaviors and feelings associated with the "silent treatment"*. Presented at the 69<sup>th</sup> Annual Midwestern Psychological Association, Chicago.
- Faulkner, S., Williams, K., Sherman, B., & Williams, E. (1997, May). *The "silent treatment": Its incidence and impact*. Presented at the 69<sup>th</sup> Annual Midwestern Psychological Association, Chicago.
- [Summarized in *New Scientist*, 1998, April, p. 18].**
- Williams, K. D. (1997, May). *Social ostracism: The power of silence*. Invited paper at the 69<sup>th</sup> Annual Midwestern Psychological Association, Chicago.
- Williams, K. D. (1997, April). *Ostracism*. Presented at the Society of Australasian Social Psychologist, Woolongong, NSW, Australia.
- Williams, K. D. (1997, March). *A social identity theory analysis of ostracism*. Presented at the 4<sup>th</sup> annual Social Identity Conference, Brisbane, QLD, Australia.
- Karau, S. J., Williams, K. D., & Hitlan, R. T. (1997, April). *Social identification and social loafing*. Presented at the Eastern Psychological Association, Washington, D.C.
- Grahe, J. E., Williams, K. D., & Hinsz, V. B. (1996, May). *Teaching experimental methods: A reliable experiment that will bring smiles to your students' faces*. Presented at the 68<sup>th</sup> Annual Midwestern Psychological Association, Chicago.

- Ondrus, S. A., & Williams, K. D. (1996, May). *Effects of stealing thunder by a candidate on media dissemination of scandal*. Presented at the 68th Annual Midwestern Psychological Association, Chicago.
- Faulkner, S. L., & Williams, K. D. (1996, May). *A study of social loafing in industry*. Presented at the 68th Annual Midwestern Psychological Association, Chicago.
- Williams, K. D. (1995, August). *Social ostracism*. Invited talk for symposium on "Ostracism, rejection, and exclusion: Effects on behavior, emotion, and the self." presented at the 103rd Annual Convention of the American Psychological Association, New York City.
- Sommer, K. L., Bogle, M., Grahe, J. E., & Williams, K. D. (July, 1995). *Nonverbal and attributional reactions to social ostracism*. Presented at the American Psychological Society conference, New York City, New York.
- Faulkner, S. L., Shore, W. J., & Williams, K. D. (1995, June). *The effect of knowledge on social loafing*. Presented at the American Psychological Society, New York City.
- Ondrus, S. A., & Williams, K. D. (1995, May). *Stealing thunder by a political candidate: A test of central or peripheral processing*. Presented at the Midwestern Psychological Association, Chicago.
- Faulkner, S., & Williams, K. D. (1995, May). *The causes and consequences of social ostracism: A qualitative analysis*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D. (1994, October). *Social ostracism*. Invited talk at the Small Groups Preconference of the Society for Experimental Social Psychologists, Lake Tahoe, NV.
- Colston, H. L., & Williams, K. D. (1994, April). *Consensus estimation after an opinion change*. Presented at the Western Psychological Association, Kona, HI.
- Sommer, K. L., & Williams, K. D. (1993, October). *Social loafing in unfriendly groups*. Presented at the Society for Experimental Social Psychology, Santa Barbara, CA.
- Williams, K. D. (1993, August). *Thoughts on social loafing*. Invited discussant on symposium "Social loafing" at the Academy of Management. Atlanta, GA.
- Williams, K. D. (1993, June). *Social ostracism*. Presented at the International Nags Head Conference on Groups, Networks, and Organizations. Boca Raton, FL.
- Sommer, K. L., & Williams, K. D. (1993, June). *The effects of social ostracism on social loafing and social compensation*. Presented at the Fifth Annual Meeting of the American Psychological Society, Chicago.
- Marshall, B. W., Williams, K. D., & Weko, T. (1993, May). *Need for cognition as a determinant of the persuasiveness of emotional and factual news stories*. Presented at the Midwestern Psychological Association, Chicago.
- Bourgeois, M. J., & Williams, K. D. (1993, May). *Stealing thunder in a civil trial*. Presented at the Midwestern Psychological Association, Chicago.
- Baldwin, T., & Williams, K. D. (1993, May). *Stealing thunder in a political campaign: Blame management through honesty*. Presented at the Midwestern Psychological Association, Chicago.
- Karau, S. J., & Williams, K. D. (1992, May). *Social loafing: A meta-analytic review*. Presented at the Midwestern Psychological Association, Chicago.
- Bourgeois, M. J., Koay, G., Williams, K. D., Mueller, R. (1992, March). *The persuasive effectiveness of stealing thunder*. Presented at the American Psychology-Law Society Conference, San Diego, CA.
- Williams, K. D. (1991, October). *Social ostracism: Some preliminary findings*. Presented at the Society for Experimental Social Psychology, Columbus, OH.
- Williams, K. D. (1990, October). *Coworker and self-related determinants of social loafing and social compensation*. Invited paper in symposium on Motivation and Performance in Small Groups, Society for Experimental Social Psychology, Buffalo, NY.
- Williams, K. D., & Karau, S. J. (1990, June). *When do people socially loaf and when do they socially compensate?* Presented at the Thirteenth Annual International Conference on Groups, Networks, and Organizations, Kill Devil Hills, N. C.
- Williams, K. D., & Karau, S. J. (1990, June). *Social loafing and social compensation: The effects of group cohesiveness and coworker ability*. Presented at the Second Annual Convention of the American Psychological Society, Dallas, TX.
- Williams, K. D., & Karau, S. J. (1990, June). *Some determinants of social loafing and social compensation*. Presented at the 12<sup>th</sup> Annual International Conference on Groups, Networks, and Organizations, Kill Devil Hills, N. C.
- Karau, S. J., & Williams, K. D. (1990, May). *Social compensation: The effects of coworker ability and task meaningfulness*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D. (1989, October). *Social compensation*. Presented at the Society for Experimental Social Psychology, Santa Monica, CA.
- Williams, K. D., & Karau, S. (1989, June). *Effects of coworker's effort and ability and task importance on social loafing and social compensation*. Presented at the First Annual Convention of the American Psychological Society, Arlington, VA.
- Williams, K. D. (1989, May). *Social loafing versus social compensation*. Invited Paper presented at the Midwestern Psychological Association, Chicago.
- Flaherty, R. W., Williams, K. D., Jackson, J. M. (1989, May). *Splitting the bill: Social loafing and collective hedonism*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D., Kerr, K., & Glad, K. (1988, August). *Trust and social loafing*. Presented at the American Psychological Association, Atlanta.
- Croyle, R. T., & Williams, K. D. (1988, August). *Effects of illness stereotypes of reactions to medical diagnosis*. Presented at the American Psychological Association, Atlanta.

- Jackson, J. M., Williams, K. D., & Flaherty, R. (1988, June). *Social loafing in a "take-some" situation: Ordering more, paying less*. Presented at the Eleventh Annual International Conference on Groups, Networks, and Organizations, Kill Devil Hills, N. C.
- Williams, K. D., Kerr, K., & Glad, K. (1988, June). *Compensating for others on collective tasks*. Presented at the Eleventh Annual International Conference on Groups, Networks, and Organizations, Kill Devil Hills, N. C.
- Jackson, J. M., & Williams, K. D. (1988, May). *Social loafing, social facilitation, and drive*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D., & Croyle, R. T. (1988, May). *Stealing thunder in the courtroom: An effective strategy?* Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D., & Croyle, R. T. (1987, October). *Stealing thunder: A preemptive strategy for persuasion and impression management*. Presented at the American Society of Trial Consultants, Minneapolis.
- Croyle, R. T., & Williams, K. D. (1987, May). *Illness as virtue: The role of stereotypes in appraisals of a health threat*. Presented in a symposium entitled, "Illness appraisal: Social and cognitive processes" at the Midwestern Psychological Association, Chicago.
- Williams, K. B., & Williams, K. D. (1986, June). *The impact of strength and number on compliance techniques*. Presented at the Sixth Annual International Conference on Groups, Networks, and Organizations, Kill Devil Hills, N. C.
- Williams, K. D., & Jackson, J. M. (1986, June). *Social loafing: A review and a theory*. Presented at the Sixth Annual International Conference on Groups, Networks, and Organizations, Kill Devil Hills, N. C.
- Jackson, J. M., & Williams, K. D. (1986, May). *The effects of one's copartner's ability on the tendency to loaf*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D., & Jackson, J. M. (1986, May). *Social loafing: A review of the literature*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D., Albert, J., & Brown, M. (1986, May). *The effects of jury size on juror's attention to trial information*. Symposium on "Jury Size and Juror Motivation" at the Midwestern Psychological Association, Chicago.
- Paddock, C., Hewett, R., & Williams, K. (1986, March). *Applied urban research and neighborhood involvement..* Presented at the 16th Annual Meeting of the Urban Affairs Association, Ft. Worth, TX.
- Rosenberg, S., Williams, K. D., & Williams, K.B. (1985, May). *The effects of requestor status on zoo contributions under two compliance techniques*. Presented at the Midwestern Psychological Association, Chicago.
- Williams, K. D. (1984, October). *Extra-legal factors in the courtroom*. Invited paper at the 2nd Annual Association of Trial Behavior Consultants Convention, Denver.
- Williams, K. D., & Jackson, J. M. (1984, August). *Social loafing on difficult tasks: Working collectively can improve performance*. Paper presented at the American Psychological Association, Toronto.
- Williams, K. B., Williams, K. D., & Dush, D. (1984, June). *Social loafing on a judgmental task*. Presented at The 4th Annual International Conference at Nags Head, Kill Devil Hills, NC.
- Williams, K. D., & Jackson, J. M. (1984, June). *Social loafing can improve performance*. Paper presented at The 4th Annual International Conference at Nags Head, Kill Devil Hills, NC.
- Williams, K. D., & Williams, K. B. (1984, May). *Social loafing in Japan: A cross-cultural developmental study*. Paper presented at The Midwestern Psychological Association, Chicago.
- Predmore, S. C., & Williams, K. D. (1983, May). *The effects of social ostracism on affiliation*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- O'Brien, M. K., Williams, K. D., & Greenberg, J. (1983, May). *Serial position effects of verdict instructions on jury decision making*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- Williams, K. D., Williams, K. B., Kawana, Y., & Latané, B. (1982, April). *Social loafing in small groups: Developmental and cross-cultural studies*. Invited paper, Midwestern Sociological Society, Des Moines, IA.
- McDonald, C., & Williams, K. D. (1982, May). *A validation of cognitive evaluation theory*. Paper presented at The Midwestern Psychological Association, Minneapolis, MN.
- Williams, K. B., & Williams, K. D. (1982, May). *People seek help when they are least likely to receive it*. Paper presented at The Midwestern Psychological Association, Minneapolis, MN.
- Williams, K. D., Williams, K. B., Predmore, S., & Dominick, D. (1982, May). *Is social loafing learned?: A developmental study*. Paper presented at The Midwestern Psychological Association, Minneapolis, MN.
- Williams, K. D., & Williams, K. B. (1981, August). *The development of social loafing in the United States*. Paper presented at the Joint Meeting of IACCP and ICP Asian Conferences, Taipei, Taiwan.
- Williams, K., & Burmont, S. (1981, June). *Social loafing and collective thought-production*. Paper presented at The First Annual Nags Head Conference. Nags Head Conference Center, Kill Devil Hills, NC.
- Williams, K. D., & Williams, K. B. (1981, June). *The origins of social loafing*. Paper presented at The 1st International Conference of Social Processes in Small Groups, Nags Head Conference Center, Kill Devil Hills, NC.
- Williams, K. (1981, April). *The effects of group cohesiveness on social loafing*. Paper presented at The Midwestern Psychological Association, Detroit, MI.
- Thompson, J., Jackson, J., Williams, K., & Latané, B. (1980, March). *The effects of coactor ability on social loafing*. Paper presented at the Eighth Annual Graduate Student Conference, Columbus, OH.
- Bradburn, K., Williams, K., & Vaughn, W. (1980, May). *The effects of goal acquisition on perceptions of crowdedness*. Paper presented at The Midwestern Psychological Association, St. Louis, MO.
- Williams, K., Mitchell, M., & Thompson, J. (1979, March). *The effects of number of others available to help and similar fate on help-seeking behavior*. Paper presented at the Seventh Annual Graduate Student Conference, Oxford, OH.

- Jackson, J., Williams, K., & Latané, B. (1978, May). *The effects of sexual composition and group size on individual effort*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- Harkins, S., Williams, K., & Latané, B. (1978, May). *The effects of being summed over on individual effort*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- Baca, L. D., Williams, K. D., Nida, S. A., & Latané, B. (1978, May). *The effects of identifiability on individual and relay swimming performance*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- Baca, L. D., Williams, K. D., Leippe, M. R., Ostrom, T. M., & Garrison, C. J. (1977, October). *Program evaluation of a crime-watch project*. Paper presented at the 1st Annual Meeting of the Evaluation Research Society, Washington, D.C.
- Williams, K., Petty, R., Harkins, S., & Latané, B. (1977, May). *The presence of others inhibits helping oneself to rewards*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- Harkins, S., Williams, K., & Latané, B. (1977, May). *The effects of group size and identifiability on individual effort*. Paper presented at The Midwestern Psychological Association, Chicago, IL.
- Latané, B., Williams, K., & Harkins, S. (1976, November). *Some cheering experiments*. Paper presented at the Seventeenth Annual Meeting of The Psychonomic Society, St. Louis, MO.
- Williams, K., & Mitchell, D. (1973, May). *Recency versus duration in container preference in rats*. Paper presented at The Rocky Mountain Psychological Association, Las Vegas, NV.